



HOUSE of REPRESENTATIVES

STATE OF MICHIGAN

Appropriations Requests for Legislatively Directed Spending Items

1. The sponsoring representative's first name:
Brenda
2. The sponsoring representative's last name:
Carter
3. The cosponsoring representatives' names. All cosponsors must be listed. If none, please type 'n/a.' A signed letter from the sponsor approving the co-sponsorship and a signed letter from the member wishing to co-sponsor are required. Attach letters at question #9 below.
Rep. Joe Tate (9th District)
Rep. Stephanie Young (16th District)
Rep. Donni Steele (54th District)
4. Name of the entity that the spending item is intended for:
Goodwill of Greater Detroit
5. Physical address of the entity that the spending item is intended for:
3111 Grand River Avenue, Detroit, MI 48208; Programming Sites - Flip the Script
Wayne County - 2777 E Grand Blvd, Detroit, MI 48211; Flip the Script Oakland County
- 440 North Telegraph Pontiac, MI 48341
6. If there is not a specific recipient, the intended location of the project or activity:
N/A
7. Name of the representative and the district number where the legislatively directed spending item is located:
Flip the Script Wayne County - 2777 E Grand Blvd, Detroit, MI 48211 o Joe Tate (9th District); Flip the Script Oakland County - 440 North Telegraph Pontiac, MI 48341 - Brenda Carter (53rd District))
8. Purpose of the legislatively directed spending item. Please include how it provides a public benefit and why it is an appropriate use of taxpayer funding. Please also demonstrate that the item does not violate Article IV, S 30 of the Michigan Constitution. This spending will support two Flip the Script locations, one serving Wayne County and one serving Oakland County.

Goodwill of Greater Detroit's Flip the Script program is one of the most successful prison diversionary and re-entry programs in the country.

Benefits of this program include:

- A \$3 million allocation saves the state \$16 million.
- A 92 percent prison diversion rate over the past 3 years.
- Safer communities and stronger families.

Community safety:

- In partnership with the Michigan Department of Corrections (MDOC) and Oakland and Wayne County Circuit/District Courts this program, as an alternative sentencing prison diversion service, reduces the flow of incarceration into the Michigan prison system.
- Has served more than 3,500 probationers from some Wayne County's most distressed and violent zip codes and launched services in Oakland County in early 2024.
- Is trusted as an integral component of public safety by law enforcement, circuit/district court judges, probation agents, community violence intervention practitioners and community members.
- Families are strengthened as individuals gain important skills, training and support services that lead to employment. These individuals become productive members of society. Importantly, they are able to show their children a better path forward, which strengthens future generations.

Human impact:

Jonathan's Story - <https://vimeo.com/1073360617/09a93ca4d4?share=copy>

Transforms lives with:

- Cognitive behavioral programming
- GED preparation
- Career exposure
- Job training
- Financial literacy and coaching
- Supportive services for barrier removal
- Employment preparation and placement
- Post-placement retention support

Flip the Script serves the following populations in Wayne and Oakland counties:

- Medium-High VFO (violent recidivism scores)
- Ages 16-39 (male & female)
- High cognitive behavioral needs
- Vocational/Educational needs
- Chronic unemployment barriers
- Barriers to self-sufficiency

See attachments for more information about Flip the Script.

9. Attach documents here if needed:

Attachments added to the end of this file.

10. The amount of state funding requested for the legislatively directed spending item.

3000000

11. Has the legislatively directed spending item previously received any of the following types of funding? Check all that apply.

["Private","State"]

12. Please select one of the following groups that describes the entity requesting the legislatively directed spending item:

Non-profit organization

13. For a non-profit organization, has the organization been operating within Michigan for the preceding 36 months?

Yes

14. For a non-profit organization, has the entity had a physical office within Michigan for the preceding 12 months?

Yes

15. For a non-profit organization, does the organization have a board of directors?

Yes

16. For a non-profit organization, list all the active members on the organization's board of directors and any other officers. If this question is not applicable, please type 'n/a.'

Balesky, Katie Partner PricewaterhouseCoopers 500 Woodward Ave. Detroit, MI 48226; Bell, Karl Managing Director GAA New Ventures, LLC 2801 Clark St. Detroit, MI 48210; Barkley, Lena Retired, Lead Manager, Workforce Initiatives CVS Health 23391 Farmington Road Farmington, MI 48336; Byars, Laura Vice President, Human Performance Blue Cross Blue Shield of Michigan 600 Lafayette East, MC 0614 Detroit, MI 48226; Curtis, Dennis Partner, National Power & Utilities PricewaterhouseCoopers LLP One Detroit Center 500 Woodward Avenue Detroit, MI 48226; Dardas, Chuck President AlphaUSA 33375/32711 Glendale Livonia, MI 48150; Good, Amy Retired, CEO Alternatives for Girls 903 W. Grand Blvd. Detroit, MI 48208; Groves, Deirdre Executive Director Immed Past Chair Challenge Detroit 440 Burroughs Detroit, MI 48202; Hoyle, Ryan CEO Goals Professional Services; Huebner, Jeff Managing Member Vice Chairperson Pointe Capital Management 102 Kercheval Avenue, Suite 200 Grosse Pointe Farms, MI 48236; Leslie, Randy Retired, Engineering Svs & Change Program Chairperson Global Products Group Johnson Controls; Love, Talvis Group Chief Information and Digital Officer National Grid Generation LLC; Margosian, Thomas Retired, Director, IT Audit Services Ford Motor Company; Muschong, Lisa V.P. Corporate Secretary/Chief of Staff DTE Energy One Energy Plaza, 2455 WCB Detroit, MI 48226; Opferman, Terrah Executive Director, Healthcare JPMorgan Chase 1116 W. Long Lake Road Bloomfield, MI 48302; Richards, Wendy Principal & Pro Bono Counsel Miller Canfield 150 West Jefferson, Suite 2500 Detroit, MI 48226; Robertson, Erica CEO Secretary Adventures Publishing House; Smith, Ben Principal Summit Commercial Realty 7700 2nd Ave., Suite

300 Detroit, MI 48202; Varner, Dan President & CEO Goodwill Industries of Greater Detroit 3111 Grand River Avenue Detroit, MI 48208; Zeleji, Kevin Sr. Director Treasurer Barton Malow Company 26500 American Dr. Southfield, MI 48034

17. "I certify that neither the sponsoring representative nor the sponsoring representative's staff or immediate family has a direct or indirect pecuniary interest in the legislatively directed spending item."

Yes, this is correct

18. Anticipated start and end dates for the legislatively directed spending item:

October 1, 2025 – September 30, 2026

19. "I hereby certify that all information provided in this request is true and accurate."

Yes

Re: Support for Goodwill of Greater Detroit Flip the Script 2025-26 State Appropriation

To Whom It May Concern:

I am writing today to request your support in securing a \$3 million state appropriation for a program that is making a significant impact in the Wayne and Oakland County regions: Goodwill of Greater Detroit's Flip the Script.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

Since its inception, Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways.

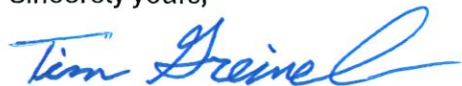
Support for Flip the Script makes our communities safer and helps families break cycles of generational poverty.

Importantly, Flip the Script saves the state and our communities millions of dollars. Because this program keeps participants from entering or reentering prison, costs to the state for incarceration are significantly reduced. **A \$3 million dollar appropriation to Flip the Script will save the state nearly \$16 million!**

To continue this meaningful work, Flip the Script requires resources. The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its doors. However, it did not receive funding for 2024-25. This location is now at risk.

I am respectfully asking for your consideration of a \$3 million appropriation to be used across the two sites operated by Flip the Script. Thank you for your time, attention, and continued commitment to the well-being of our community.

Sincerely yours,



Tim Greimel, Mayor of Pontiac



Warren C. Evans
Wayne County Executive

April 16, 2025

To Whom It May Concern:

I am writing today to request your support in securing a \$3 million state appropriation for a program that is making a significant impact in the Wayne and Oakland County regions: Goodwill of Greater Detroit's Flip the Script.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

Since its inception, Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways.

Support for Flip the Script makes our communities safer and helps families break cycles of generational poverty.

Importantly, Flip the Script saves the state and our communities millions of dollars. Because this program keeps participants from entering or reentering prison, costs to the state for incarceration are significantly reduced. **A \$3 million dollar appropriation to Flip the Script will save the state nearly \$16 million!**

To continue this meaningful work, Flip the Script requires resources. Flip the Script has been a powerful presence in Wayne County for more than two decades giving a much-needed second chance to unemployed and underemployed individuals who have faced or are facing significant obstacles in their life. Flip the Script has lived up to its name and opened doors that many of these individuals mistakenly believed were closed to them for good.

The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its doors. However, it did not receive funding for 2024-25. This location is now at risk.

EXECUTIVE OFFICE

500 GRISWOLD, DETROIT, MICHIGAN 48226 • (313) 224-0291 • www.waynecounty.com





Warren C. Evans
Wayne County Executive

Goodwill of Greater Detroit's Flip the Script Support Letter

April 16, 2025

Page 2

I am respectfully asking for your consideration of a \$3 million appropriation to be used across the two sites operated by Flip the Script. Thank you for your time, attention, and continued commitment to the well-being of our community.

Sincerely,

Warren C. Evans
County Executive

EXECUTIVE OFFICE

500 GRISWOLD, DETROIT, MICHIGAN 48226 • (313) 224-0291 • www.waynecounty.com





KAREN D. McDONALD

Office of the Prosecuting Attorney, Oakland County Michigan

1200 North Telegraph Road • West Wing, Building 14-E • Pontiac, Michigan 48341
Phone: 248-858-0656 • Fax: 248-858-0660

David W. Williams, Chief Assistant Prosecutor

April 15, 2025

Re: Support for Goodwill of Greater Detroit Flip the Script 2025-26 State Appropriation

To Whom It May Concern:

I am writing today to request your support in securing a \$3 million state appropriation for a program that is making a significant impact in the Wayne and Oakland County regions: Goodwill of Greater Detroit's Flip the Script.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

Since its inception, Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways.

Support for Flip the Script makes our communities safer and helps families break cycles of generational poverty.

Importantly, Flip the Script saves the state and our communities millions of dollars. Because this program keeps participants from entering or reentering prison, costs to the state for incarceration are significantly reduced. **A \$3 million dollar appropriation to Flip the Script will save the state nearly \$16 million!**

To continue this meaningful work, Flip the Script requires resources. The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its doors. However, it did not receive funding for 2024-25. This location is now at risk. I am respectfully asking for your consideration of a \$3 million appropriation to be used across the two sites operated by Flip the Script.

Thank you for your time, attention, and continued commitment to the well-being of our community.

Sincerely,

Karen McDonald

KAREN D. MCDONALD,
PROSECUTING ATTORNEY,
OAKLAND COUNTY


State of Michigan
Forty-fifth Judicial District

Hon. Michelle Friedman Appel
Chief Judge

13600 Oak Park Boulevard
Oak Park, Michigan 48237
(248) 691-7440

Hon. Jaimie Powell Horowitz
Chief Judge Pro Tem

Re: Support for Goodwill of Greater Detroit Flip the Script 2025-26 State Appropriation

To Whom It May Concern:

I am writing today to request your support in securing a \$3 million state appropriation for a program that is making a significant impact in the Wayne and Oakland County regions: Goodwill of Greater Detroit's Flip the Script.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

Since its inception, Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways.

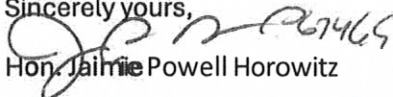
Support for Flip the Script makes our communities safer and helps families break cycles of generational poverty.

Importantly, Flip the Script saves the state and our communities millions of dollars. Because this program keeps participants from entering or reentering prison, costs to the state for incarceration are significantly reduced. A \$3 million dollar appropriation to **Flip the Script** will save the state nearly **\$16 million!**

To continue this meaningful work, Flip the Script requires resources. The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its doors. However, it did not receive funding for 2024-25. This location is now at risk.

I am respectfully asking for your consideration of a 83 million appropriation to be used across the two sites operated by Flip the Script. Thank you for your time, attention, and continued commitment to the well-being of our community.

Sincerely yours,


Hon. Jaimie Powell Horowitz

Chief Judge Pro Tern, 45th District Court

STATE OF MICHIGAN

CYNTHIA THOMAS WALKER
CHIEF JUDGE

RONDA FOWLKES GROSS
CHIEF JUDGE PRO TEMPORE

JEREMY DARNELL BOWIE
DISTRICT COURT JUDGE

MICHAEL MCLOYD
COURT ADMINISTRATOR



50TH JUDICIAL DISTRICT COURT
70 NORTH SAGINAW STREET
PONTIAC, MICHIGAN 48342
(248) 758-3800
50thdistrictcourt.com

CRIMINAL DIVISION
(248) 758-3820

CIVIL DIVISION
(248) 758-3880

TRAFFIC DIVISION
(248) 758-3878

PROBATION DEPARTMENT
(248) 758-3811

Re: Support for Goodwill of Greater Detroit Flip the Script 2025-26 State Appropriation

To Whom It May Concern:


The 50th District Court is proud to partner with a program that is making a significant impact in the Wayne and Oakland County regions: Goodwill of Greater Detroit's Flip the Script.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

We are aware that Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways. This program makes our communities safer and helps families break cycles of generational poverty. The 50th District Court is actively expanding our use of the program to benefit our challenged population much earlier in the court process. Our community needs are great, and Flip the Script has a proven track record of success.

The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its doors and we hope it will continue to be adequately funded as it provides significant benefits to our population. Thank you for your time, attention, and continued commitment to the well-being of our community.

Sincerely yours,


Cynthia Thomas Walker
Chief Judge, 50th District Court
cwalker@pontiac.mi.us
(248) 758-3882

Wayne County Commission



Jonathan C. Kinloch
Commissioner District 2

WAYNE COUNTY COMMISSION
500 GRISWOLD 7TH FLOOR
DETROIT, MICHIGAN 48226

Commission Office:
(313) 224-0916

April 11, 2025

State of Michigan
Senate and House of Representatives
State Capitol
Lansing, Michigan 48909

Re: Support for Goodwill of Greater Detroit Flip the Script 2025-26 State Appropriation

Dear Honorable Senators and State Representatives,

I'm requesting your support for a crucial initiative that is making an enormous difference in the Wayne and Oakland County regions: the Flip the Script program by Goodwill of Greater Detroit. I along with many of other elected, community and business leaders join in supporting a \$3 million state appropriation to continue this vital work.

Flip the Script is an award-winning and nationally recognized program dedicated to providing mentorship, life skills, and workforce development training to individuals facing significant challenges, particularly those who are involved in the justice system. This program is designed to transform negative behaviors, challenge stereotypes, and break cycles of disadvantage by equipping participants with essential tools and resources for success.

Since its launch, Flip the Script has empowered countless individuals in the metro Detroit area, enabling them to make meaningful contributions to their families and communities. This initiative not only fosters safer neighborhoods but also plays a critical role in helping families break free from the cycles of generational poverty.

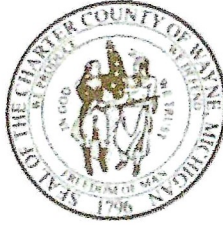
Furthermore, supporting Flip the Script offers substantial financial advantages to the state and our communities. By preventing individuals from re-entering incarceration, this program has the potential to save the state approximately \$16 million for every \$3 million invested.

To sustain its impactful work, Flip the Script requires adequate resources. The program recently opened a new site in Pontiac, which serves the Oakland County community. This location benefited from one-time state funding in the 2023-24 budget; however, it has not received funding for the 2024-25 budget, putting this critical facility at risk.

Wayne County Commission

Jonathan C. Kinloch

Commissioner District 2



WAYNE COUNTY COMMISSION
500 GRISWOLD 7TH FLOOR
DETROIT, MICHIGAN 48226

Commission Office:
(313) 224-0916

I respectfully urge you to consider the necessity of a \$3 million appropriation that will support Goodwill Flip the Script program's operations. Thank you for your time, attention, and ongoing commitment to enhancing the well-being of our community.

YOURS FOR A BETTER WAYNE COUNTY!

Respectfully yours,

Jonathan C. Kinloch
Wayne County Commissioner
District 2

BOARD OF COMMISSIONERS

April 16, 2025

Re: Support for Goodwill of Greater Detroit Flip the Script 2025-26 State Appropriation

To Whom It May Concern:

I am writing today to request your support in securing a \$3 million state appropriation for a program that is making a significant impact in the Wayne and Oakland County regions: Goodwill of Greater Detroit's Flip the Script.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

Since its inception, Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways. Support for Flip the Script makes our communities safer and helps families break cycles of generational poverty.

Importantly, Flip the Script saves the state and our communities millions of dollars. Because this program keeps participants from entering or reentering prison, costs to the state for incarceration are significantly reduced.

A \$3 million dollar appropriation to Flip the Script will save the state nearly \$16 million!

To continue this meaningful work, Flip the Script requires resources. The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its doors. However, it did not receive funding for 2024-25. This location is now at risk.

I am respectfully asking for your consideration of a \$3 million appropriation to be used across the two sites operated by Flip the Script. Thank you for your time, attention, and continued commitment to the well-being of our community. If you have any other questions please contact me at 248-214-6395 or Powellan@oakgov.com.

Sincerely yours,



Angela Powell, County Commissioner District 9



POLICE DEPARTMENT

Detroit Public Safety Headquarters
1301 Third Street, Suite 7S-751
Detroit, Michigan 48226

Phone 313•596•1800
Fax 313•596•6818

April 11, 2025

Michigan Senate and
House of Representatives

Re: SUPPORT FOR GOODWILL OF GREATER DETROIT FLIP THE SCRIPT 2025-26 STATE APPROPRIATION

To Whom It May Concern:

I am writing today to request your support in securing a \$3 million state appropriation for a program that is making a significant impact in the Wayne and Oakland County regions: Goodwill of Greater Detroit's Flip the Script.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

Since its inception, Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways.

Support for Flip the Script makes our communities safer and helps families break cycles of generational poverty.

Importantly, Flip the Script saves the state and our communities millions of dollars. Because this program keeps participants from entering or reentering prison, costs to the state for incarceration are significantly reduced. **A \$3 million dollar appropriation to Flip the Script will save the state nearly \$16 million!**

To continue this meaningful work, Flip the Script requires resources. The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its door; however, it did not receive funding for 2024-25. This location is now at risk.



CITY OF DETROIT
POLICE DEPARTMENT

April 11, 2025

Page 2

I am respectfully asking for your consideration of a \$3 million appropriation to be used across the two sites operated by Flip the Script. Thank you for your time, attention, and continued commitment to the well-being of our community.

Sincerely,

TODD A. BETTISON

Chief of Police

April 9, 2024

Re: Support for Goodwill of Greater Detroit Flip the Script 2025-26 State Appropriation

To Whom It May Concern:

I am writing in support of Goodwill of Greater Detroit's Flip the Script program and favorable consideration of the accompanying budget request.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

Since its inception, Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways.

Support for Flip the Script makes our communities safer and helps families break cycles of generational poverty.

Importantly, Flip the Script saves the state and our communities millions of dollars. Because this program keeps participants from entering or reentering prison, costs to the state for incarceration are significantly reduced. A \$3 million dollar appropriation to Flip the Script could save the state nearly \$16 million.

To continue this meaningful work, Flip the Script requires resources. The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its doors. However, it did not receive funding for 2024-25. This location is now at risk.

I am respectfully asking for your consideration of a \$3 million appropriation to be used across the two sites operated by Flip the Script. Thank you for your continued commitment to the well-being of our community.

Sincerely,

A handwritten signature in black ink that reads "David Coulter". The signature is written in a cursive, flowing style.

David Coulter
Oakland County Executive

COUNTY OF OAKLAND
OFFICE OF THE SHERIFF

MICHAEL J. BOUCHARD



April 8, 2025

Re: Support for Goodwill of Greater Detroit Flip the Script 2025-26 State Appropriation

To Whom It May Concern:

I am writing today to request your support in securing a \$3 million state appropriation for a program that is making a significant impact in the Wayne and Oakland County regions: Goodwill of Greater Detroit's Flip the Script.

Flip the Script is an award-winning, nationally recognized program that provides mentorship, life skills and workforce development training to men and women who are facing significant challenges, particularly those who are justice involved. The program works to flip negative behavior, stereotypes and cycles of disadvantage by providing individuals with the tools and resources they need to succeed.

Since its inception, Flip the Script has empowered thousands of metro Detroiters to change their lives, helping them contribute to their communities and to their families in meaningful and productive ways. Support for Flip the Script makes our communities safer and helps families break cycles of generational poverty.

Importantly, Flip the Script saves the state and our communities millions of dollars. Because this program keeps participants from entering or reentering prison, costs to the state for incarceration are significantly reduced. **A \$3 million dollar appropriation to Flip the Script will save the state nearly \$16 million!**

To continue this meaningful work, Flip the Script requires resources. The program's newest location in Pontiac, serving Oakland County, received one-time state funding in 2023-24 to open its doors. However, it did not receive funding for 2024-25. This location is now at risk.

I am respectfully asking for your consideration of a \$3 million appropriation to be used across the two sites operated by Flip the Script. Thank you for your time, attention, and continued commitment to the well-being of our community.

Sincerely,

Michael Bouchard, CHPP
Oakland County Sheriff
President, Emeritus Major County Sheriffs of America
National Sheriff of the Year, 2016
Michigan Sheriff of the Year, 2022
MCSA Sheriff of the Year, 2024

1200 N TELEGRAPH RD BLDG 38 EAST ★ PONTIAC MI 48341-1044 ★ (248)858-5000



IRS Department of the Treasury
Internal Revenue Service

P.O. Box 2508
Cincinnati OH 45201

In reply refer to: 0248204092
Jan. 22, 2008 LTR 4168C E0
38-1362823 000000 00 000
00018595
BODC: TE

GOODWILL INDUSTRIES OF GREATER
DETROIT
3111 GRAND RIVER AVE
DETROIT MI 48208-2962117

07559

Employer Identification Number: 38-1362823
Person to Contact: Ms. Lumpkins
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your request of Jan. 10, 2008, regarding your tax-exempt status.

Our records indicate that a determination letter was issued in July 1935, that recognized you as exempt from Federal income tax, and discloses that you are currently exempt under section 501(c)(3) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Michele M. Sullivan, Oper. Mgr.
Accounts Management Operations I

38-1362823

This form must be kept by the seller making tax exempt sales. The exempt organization may reproduce this for



STATE OF MICHIGAN

DEPARTMENT OF TREASURY

TREASURY BUILDING

LANSING, MICHIGAN 48922

JOHN ENGLER, Governor

DOUGLAS B. ROBERTS, State Treasurer

NP-0004748

THIS EXEMPTION/FORM IS NOT TRANSFERABLE TO ANOTHER INDIVIDUAL OR ENTITY.

Effective Date

April 10, 1990

GOODWILL INDUSTRIES OF GREATER DETROIT
3111 GRAND RIVER
DETROIT, MI

48208-2962

This letter serves as notice to a seller that your organization qualifies to buy goods and services without paying the Michigan sales or use tax. **TREASURY DOES NOT ISSUE TAX EXEMPT NUMBERS.**

To buy goods and taxable services without paying a sales or use tax, present:

- a copy of this letter, and
- a completed certificate (below) certifying to the seller that the goods or services being purchased are for purposes of the organization and are being paid for from organizational funds. The seller must keep a copy of this certificate with the record of the sale.

Please note the following.

- This exemption does not apply to the purchase of tangible personal property or to the purchase of vehicles that are not used primarily to carry out the purposes of your organization as stated in your bylaws or articles of incorporation.
- Employees or members may NOT use this exemption to purchase goods or services for personal use.

The Michigan Department of Treasury may review your exempt status at any time to verify your eligibility. If the Internal Revenue Service revokes your exempt status, if a Treasury audit discovers non-exempt status, or if for any other reason your organization no longer qualifies for exemption, then your organization is subject immediately to sales or use tax on its purchases.

Please notify us if you have a name or address change. If you have questions, please contact this office at 517 - 373-3190.

A38-1362823

Sincerely,

Dale P. Vettel, Administrator
Sales, Use and Withholding Taxes Division

CERTIFICATE REQUIRED FOR TAX-EXEMPT SALES

I certify that the item or items being purchased are to be used or consumed in connection with the operation of the exempt institution or agency named above and that the consideration for this purchase moves from the funds of the designated institution or agency. In the event this claim is disallowed, the transferee promises to reimburse the seller for the amount of tax involved.

Signature of Authorized Representative of Non Profit Organization

Date

8/1/05



Goodwill
of Greater Detroit

Flip the Script Michigan House Budget Request

APRIL 16, 2025



ABOUT GOODWILL

ABOUT GOODWILL

GOODWILL OF GREATER DETROIT

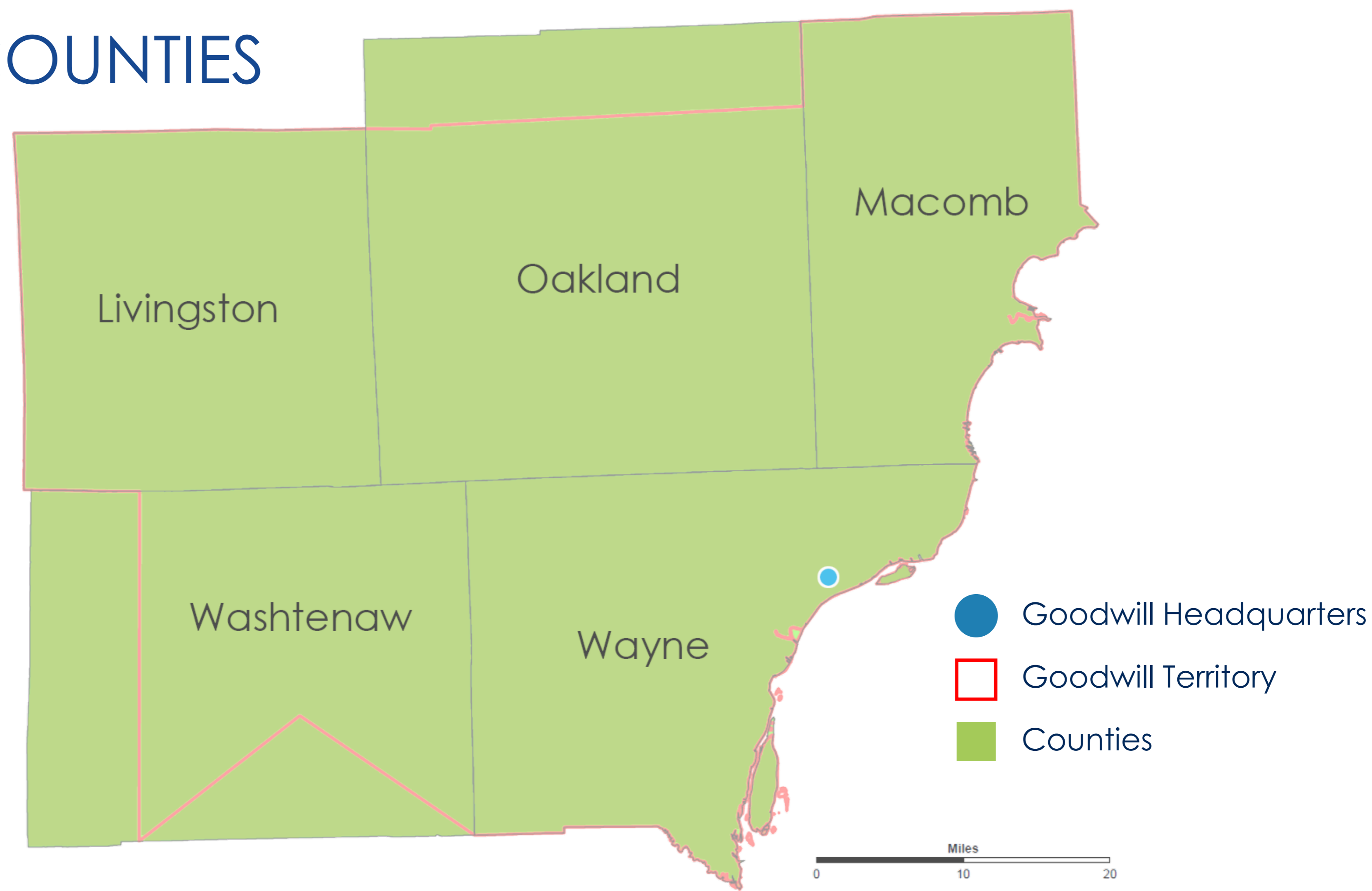
We build pathways to independence through personal development and the power of work.



- Nonprofit 501(c)(3) charitable organization
- Operate three nonprofit businesses: donated goods retail (thrift stores), industrial recycling (Goodwill's Green Works) and kitting & assembly (Goodwill Integrated Solutions)
- 500 employees
- Serve approx. 17,000 metro Detroiters across 5 counties

ABOUT GOODWILL

MICHIGAN COUNTIES



HOW GOODWILL WORKS



A photograph of three students in a classroom setting. In the foreground, a student with dreadlocks and a red shirt is smiling and looking towards the camera. Behind him, another student is partially visible, and to the left, a third student is looking down at a piece of paper. They are all seated at a desk with papers and pens. The background shows a bulletin board with various papers pinned to it.

ABOUT FLIP THE SCRIPT

FLIP THE SCRIPT

WHAT IS FLIP THE SCRIPT?

One of the most successful prison diversionary and re-entry programs in the country.

An impeccable 22-year history.

Creates safer communities and stronger families.

Empowers and transforms lives through



- Cognitive behavioral programming
- GED preparation
- Career exposure
- Job training
- Financial literacy and coaching
- Supportive services for barrier removal
- Employment preparation and placement
- Post-placement retention support



WHO WE SERVE

Flip the Script's diversionary program serves 16-39-year-old probationers under MDOC supervision.

We serve two metro Detroit counties with two locations, one in Pontiac serving Oakland County and one in Detroit serving Wayne County.

- Medium – High VFO (violent recidivism scores)
- High cognitive behavioral needs
- Vocational/Educational needs
- Ages 16–39 (male & female)
- Chronic unemployment barriers
- Serve barriers to self-sufficiency



FLIP THE SCRIPT

PROGRAM BENEFITS

\$3 Million

allocation saves the state
nearly

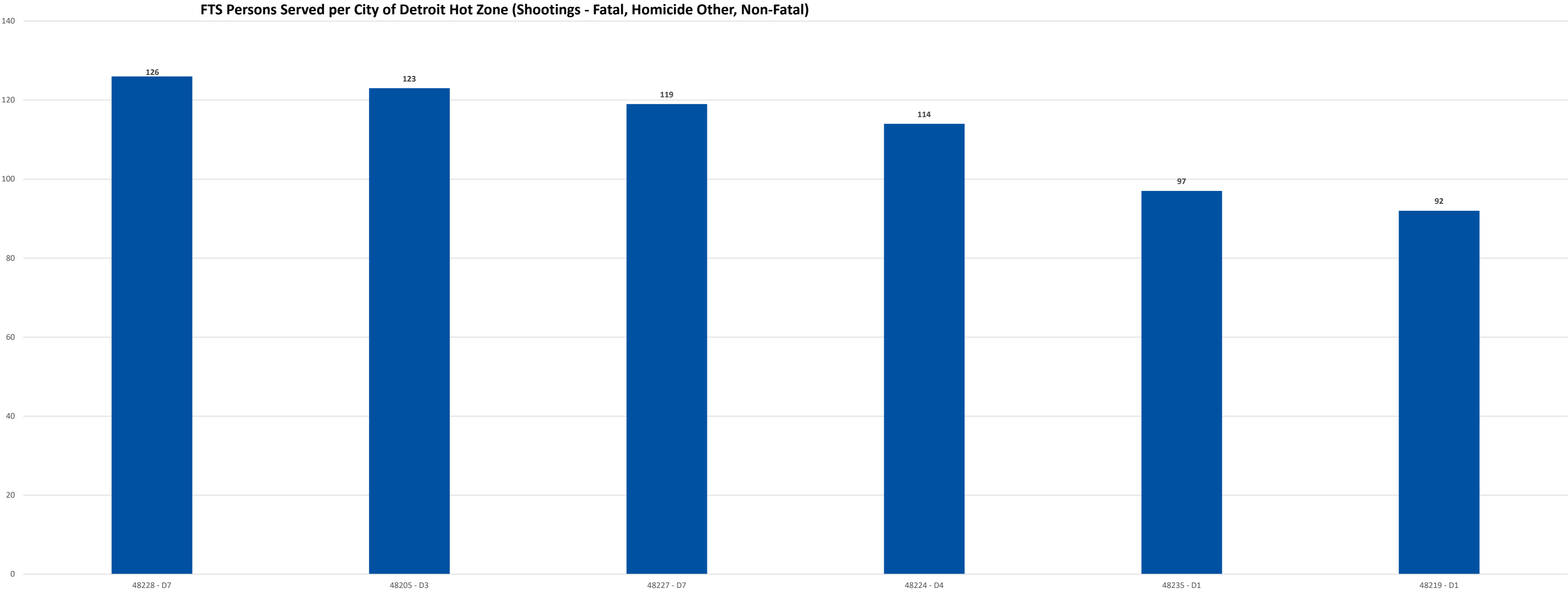
\$16 Million

**High
Prison Diversion
Rate**

Creates
Safer Communities
and
Stronger Families

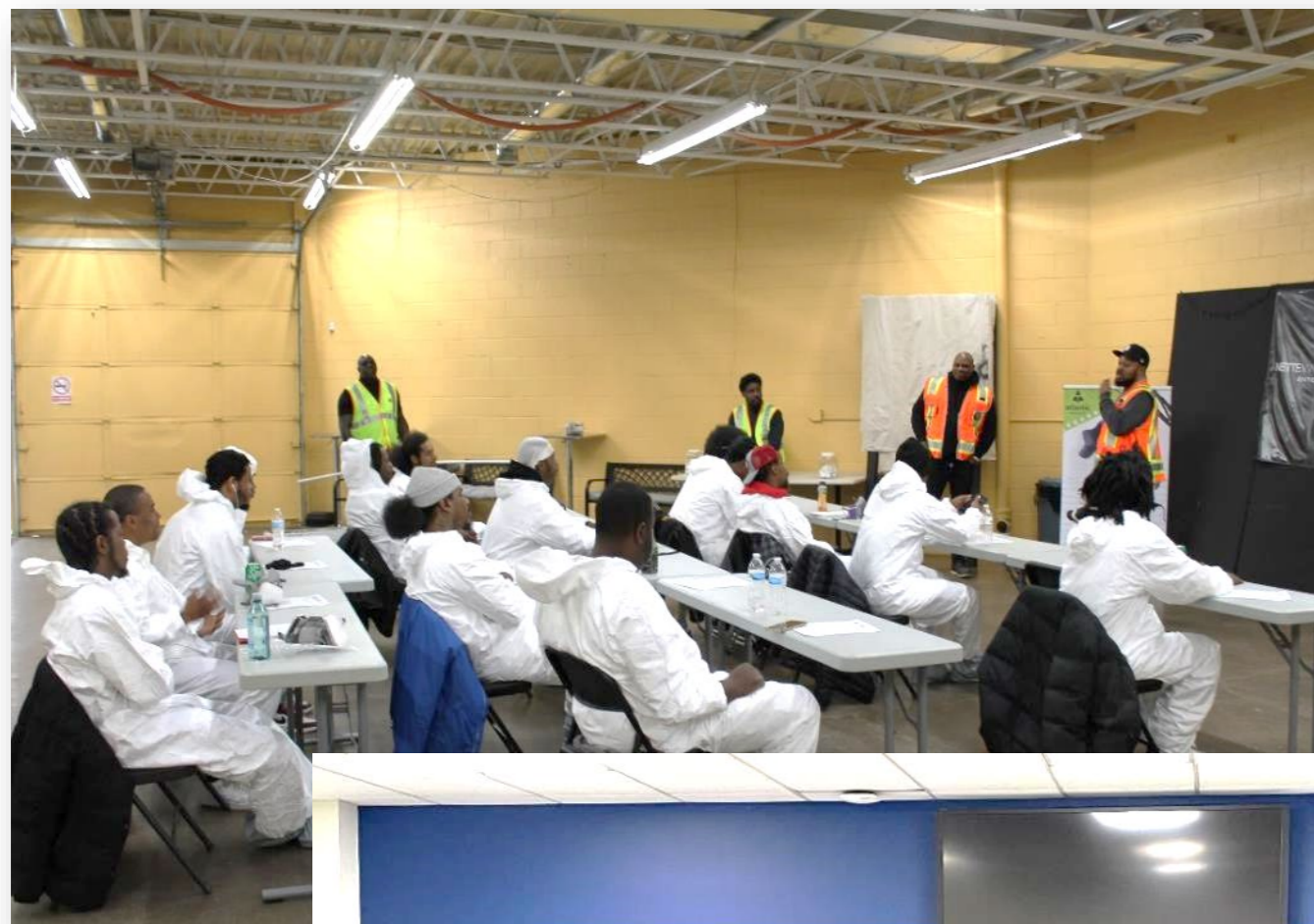
FLIP THE SCRIPT

CRIME REDUCTION



FLIP THE SCRIPT

CAREER EXPOSURE



FLIP THE SCRIPT

2022-24 OUTCOMES

1

DIVERSION RATE. Over the past three years, Flip the Script has had a 92% diversion rate, an achievement that is not only transformative for participants, but also for the State of Michigan, saving millions of dollars.

2

PEOPLE SERVED. The number of probationers served in 2024 with the \$1.25 million allocated to Flip the Script Detroit was 352. In total, Flip the Script served 570 justice-involved individuals.*

3

EDUCATION RECOVERY. 81% of participants increased their math and reading grade level over the past three years. 30 obtained their GED in 2024 alone, the highest number of completions in one year in FTS history, and an exceptionally high number for the population served.

*Flip the Script received funding only for Detroit in the 2024-25 budget season.

A close-up photograph of a hand holding a silver pen, poised to write on a document. The document contains faint, illegible text. In the background, a warm, golden light source, possibly a lamp, creates a soft glow. A semi-transparent white horizontal bar is overlaid across the middle of the image, containing the text 'BUDGET NEEDS'. The bar is framed by white L-shaped brackets on its left and right sides.

BUDGET NEEDS

FLIP THE SCRIPT

2025-26 BUDGET REQUEST



\$3 million (saves the state
nearly \$16 million)

Flexible spending across
Flip the Script locations

A photograph of a man in a dark blue suit and glasses speaking into a microphone. He is standing on the left side of the frame, facing a large group of people seated at round tables. The tables are covered with white cloths and have blue chairs with white and orange sashes. The room has white walls with arched doorways and chandeliers. The text "CELEBRATING SUCCESS" is overlaid in a semi-transparent box across the middle of the image.

CELEBRATING SUCCESS

FLIP THE SCRIPT

CELEBRATION OF TRANSFORMATION



FLIP THE SCRIPT

HUMAN IMPACT : Jonathan's Story



[Jonathan's Story Video Link](#)

QUESTIONS

GOODWILL FLIP THE SCRIPT

QUESTIONS

GOODWILL OF GREATER DETROIT

HOW YOU CAN REACH US

Gayle Joseph

VP – Communications, Marketing & Government Affairs
Gayle.Joseph@goodwilldetroit.org

Greg Anderson

VP – Workforce Development
Greg.Anderson@goodwilldetroit.org

Dan Varner

President & CEO
Dan.Varner@goodwilldetroit.org





THANK YOU!



**Goodwill of Greater Detroit believes in
safer communities and stronger families.**

Goodwill of Greater Detroit's Flip the Script program is one of the most successful prison diversionary and re-entry programs in the country.

Flip the Script has an impeccable 22-year history of creating safer communities and stronger families, and empowering and transforming lives through life skills, cognitive behavior therapy, GED prep, job placement, financial literacy and coaching, anger management and post-employment retention services.

Program Details

- Flip the Script's diversionary program serves 16-39-year-old probationers under MDOC supervision.
- Flip the Script has two locations - one in Detroit serving Wayne County and one in Pontiac serving Oakland County.

Budget Request

- **\$3 million.**
- Flexible spending across Flip the Script locations.

Program Benefits

- **\$3 million allocation saves Michigan nearly \$16 million.***
- Diversion rate of 90 percent for the past two years.
- Creates safer communities and stronger families.

*Updated: 3.28.25

